

IoT Reality Check

Do IoT solutions bring benefits to end-users?

Challenges and limitations?



The challenge of methane emissions reduction



Methane is a powerful greenhouse gas. Measured over a 20-year period, it is **84 times more potent than CO**₂.



High loss of methane along complete oil & gas value chain is a well-known issue, but actionable. There are **~1 million oil & gas wells** in the US alone.



Reliable leak identification and fast repair is crucial. Yet, **manual leak identification is performed infrequent and labor intensive**.

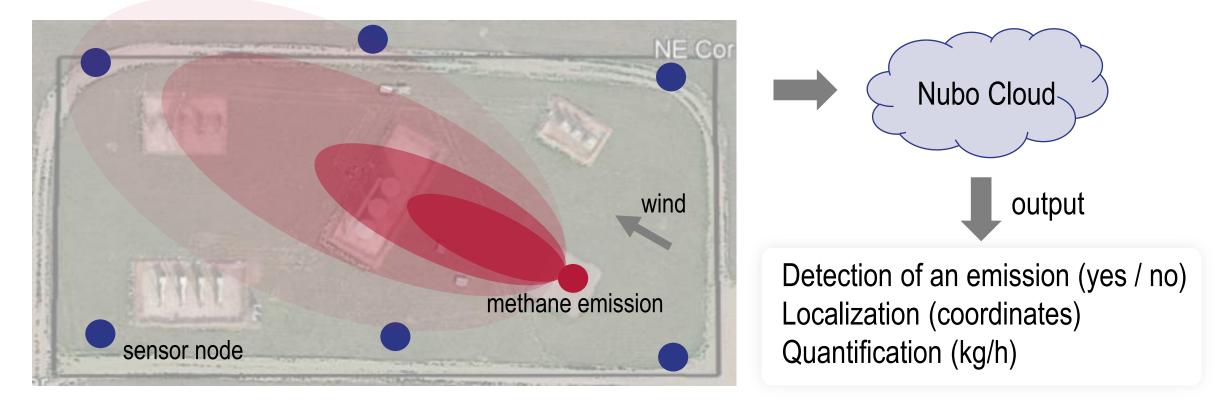


Remote sensing solutions enabling the continuous monitoring of critical infrastructures can achieve large reductions in methane emissions at low costs.

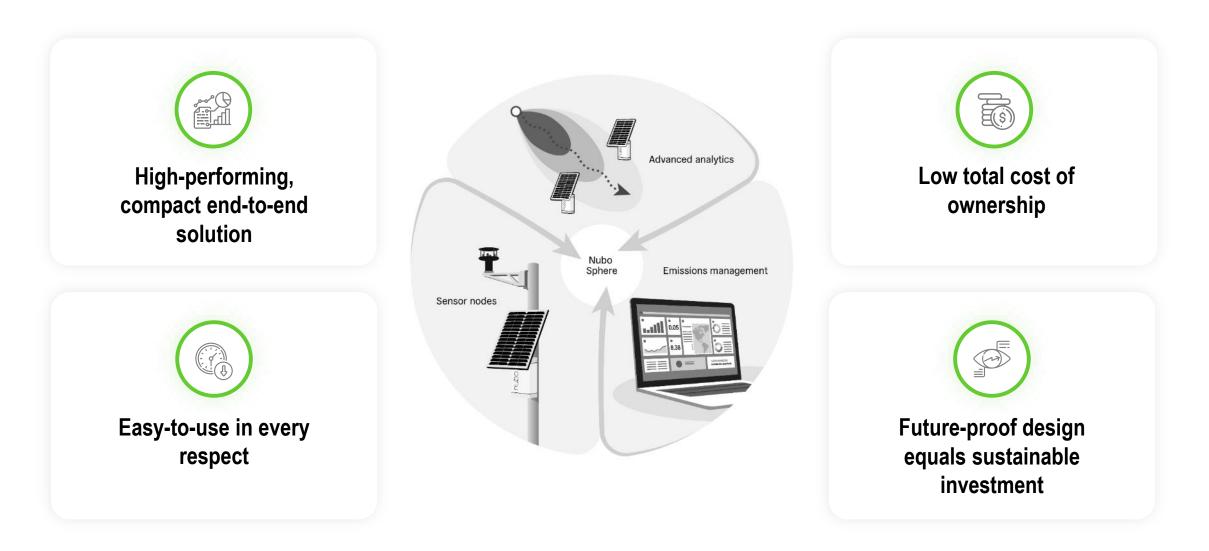
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Nubo Sphere – The concept of continuous methane emission monitoring

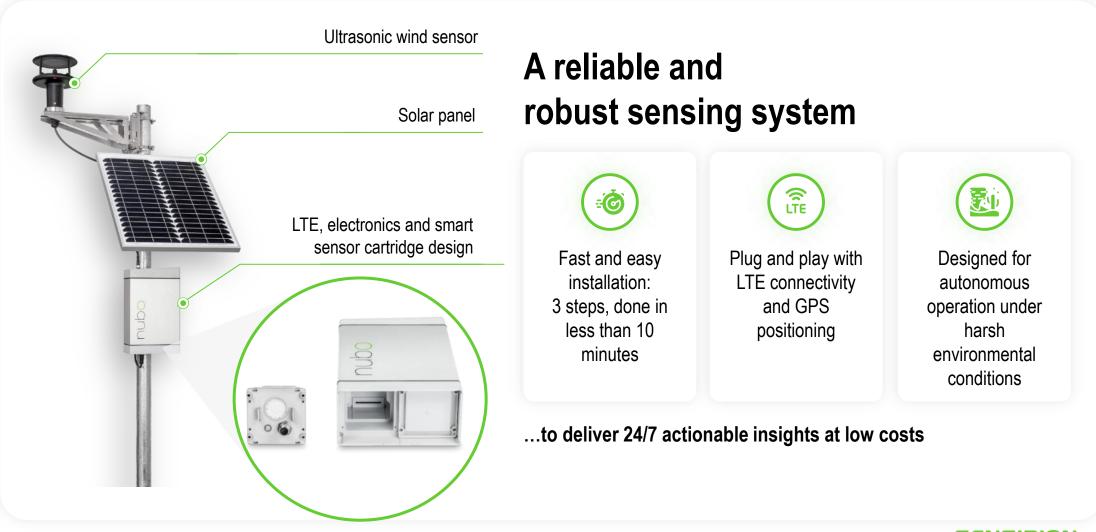
Typical oil & gas site



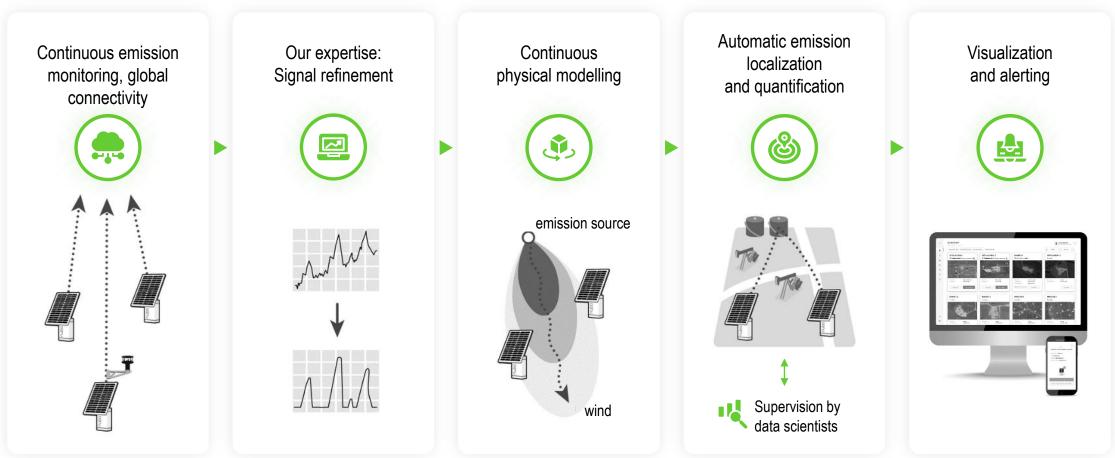
Nubo Sphere – A complete end-to-end IoT solution



Nubo Sphere Sensor Node



Advanced Analytics – detection, localization and quantification



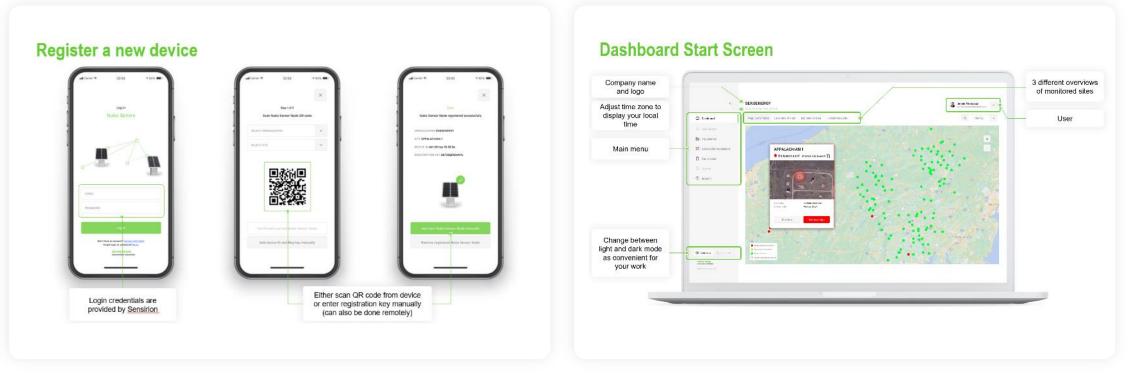
Nubo Sphere **constantly and autonomously monitors your assets** without any need for human intervention. Sensirion's expertise ensures maximum data fidelity. For any detected emission, our physics-based models determine the most likely **emission source location and emission rate**.

Receive **instant emission alerts** and quickly judge the situation to initiate countermeasures.

SENSIRION connected solutions

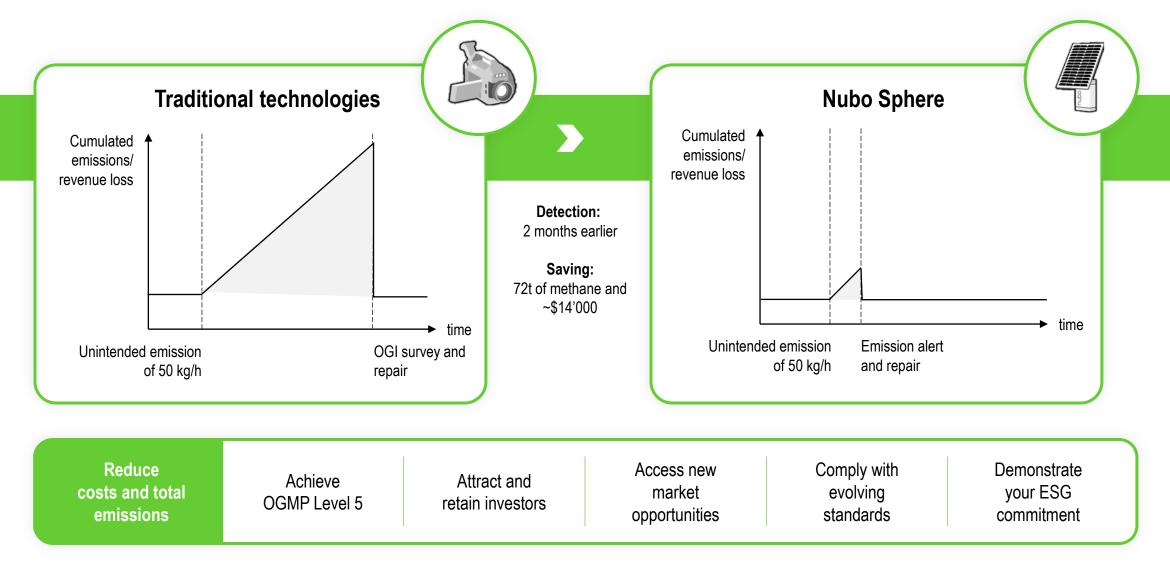
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Emissions Management



- **Operational in no time:** From device registration to actionable insights in less than 15 minutes
- All your sites at a glance: The intuitive dashboard allows you to easily identify sites where action is required the most and track their status during the repair process.
- Actionable emission insights: Identify and visualize the location and size of the emission event on the dashboard to help determine the best mitigating actions.

Using Nubo Sphere – Your benefits at a glance



Nubo Sphere Field Testing – METEC (Methane Emissions Technology Evaluation Center)

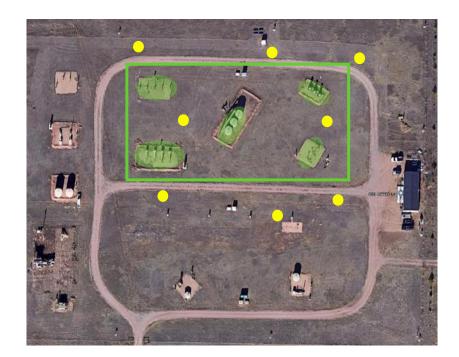
Scenario 1	Fest Data
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Number of emissions included	27
Total methane emissions	249.7 kg
Emission rate range	0.6 – 7.7 kg/h
Average duration of an emission	2.4 hours
Maximum duration of an emission	3.5 hours

Results

Detected emissions	27/27
Average time to detection	31 minutes
Average time to confirmed detection	12.6 hours
Average emission localization accuracy	4 m
Average emission rate accuracy	- 34 %
Total emissions quantification accuracy	- 24 %

Sources (green) and Nubo Sphere Positions (yellow)



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The Problem

Unplanned Downtime

of total production cost is associated to downtime & inefficiencies

20%

of global productivity lost by machine failures

10%

cost of 1 hour breakdown in the automotive sector

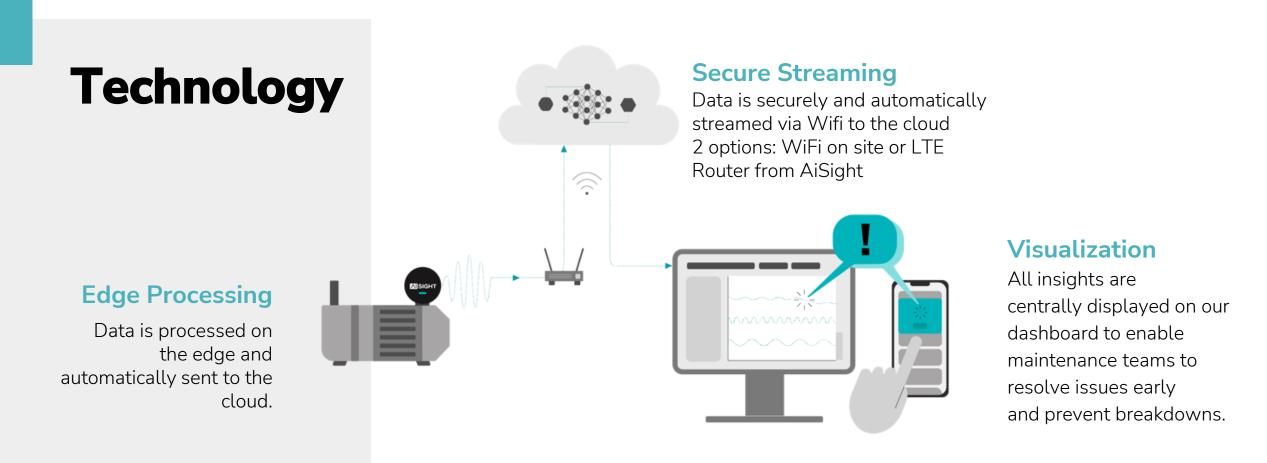
2.5M€

McKinsey, 2017 International Society of Automation

Our solution

AlSight solves the problem of unplanned downtime in the production industry by providing Al powered sensors and software.



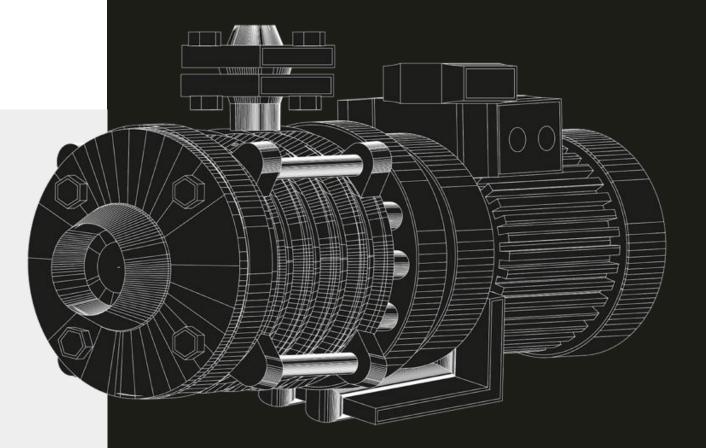


Applications

Rotating equipment

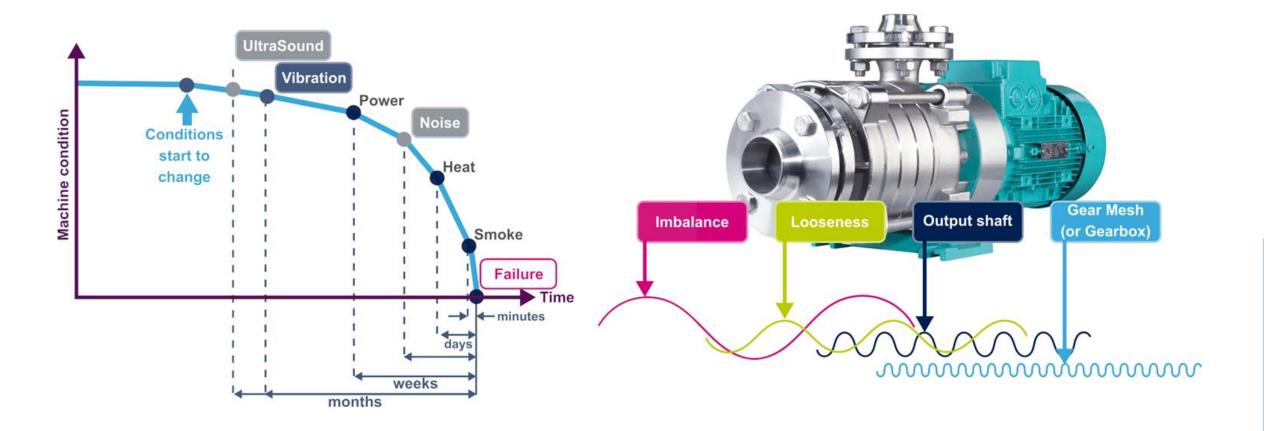
Machines

- Motors
- Pumps
- Gearboxes
- Fans
- Compressors



The innovation

Vibration based sensor kit leverages AI and predicts failures months in advance



How are we different?



High Accuracy Vibration analysis + AI



Plug & Play Setup takes only minutes per sensor



Value from day 1 Instant ROI



Cost effective

Simple monthly fee, no upfront costs



Case Study **FMCG**



Total number of installed sensors: 96



Equipment:

Bottling lines, Case Packer, Case Erector, Bottle Unscrambler, Motors, Pumps, Gearboxes, Fans und Bearings.



Time to install:

9 minutes average per Sensor and 2 days for the whole factory



Failure Identification:

3 days after installation \rightarrow Bearing and gearbox failure on 2 machines





Example: Bottle Unscrambler



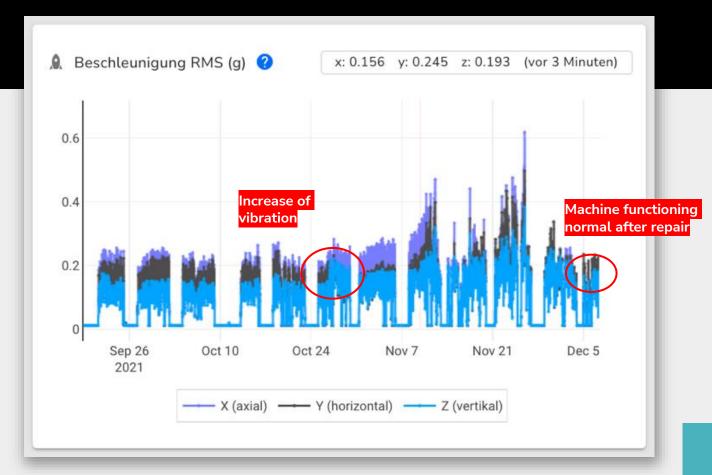
Diagnose: Broken Gearbox



Gearbox was replaced during planned maintenance



Total savings: 5.000€ (incl. Production loss)





ROI

Benefits from monitoring with AiSight:

- Improved maintenance intervals
- Increased efficiency
- No production loss

15

Number of failures in 12 months

Early replacement of the bearings prevents damage and loss of production.

€40,000

Savings from production loss

By avoiding unplanned downtime, machine availability has increased.

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Months until positive ROI

Savings have exceeded costs within 6 months.

IoT Reality Check

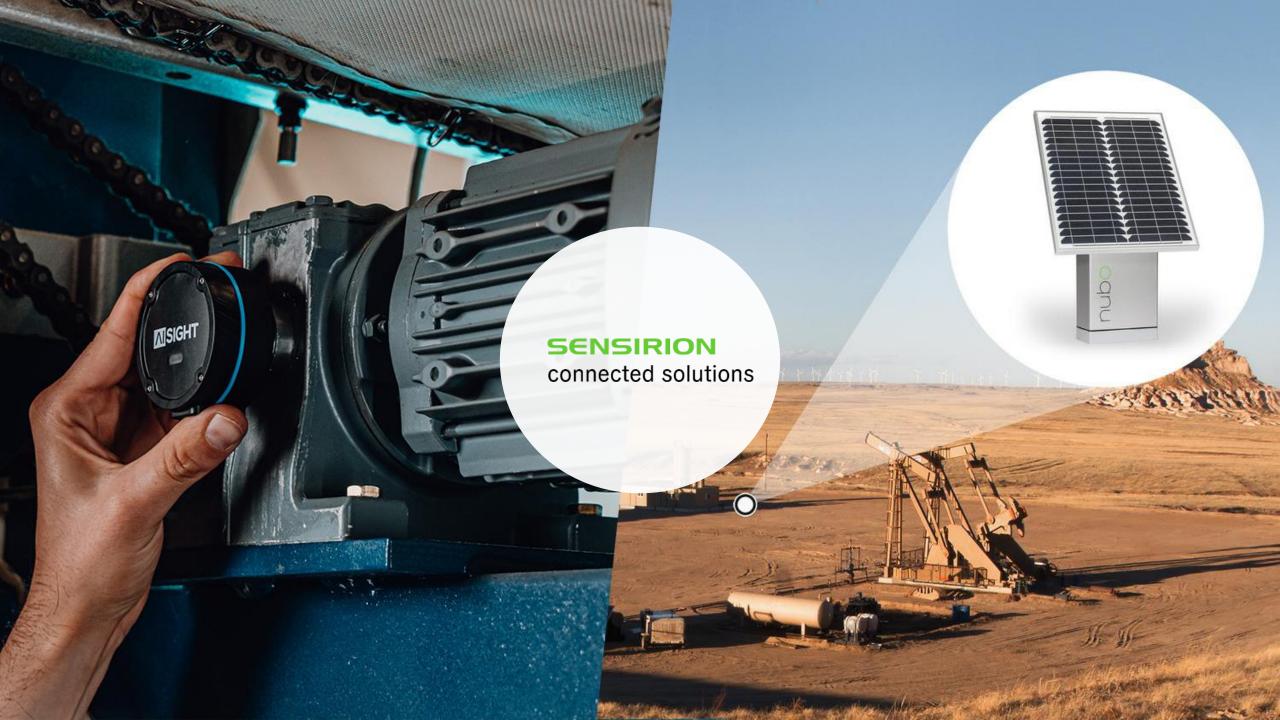
Do IoT solutions bring benefits to end-users?

- easier-to-use
 fast setup, remote operation,...
- improved performance: continuous monitoring, data from large # of assets,...
- upgradable & integrable continuous improvements of analytics, APIs,...

Challenges and limitations?

- availability of reliable connectivity
- integration into customer processes
- change management of customer processes





Sensirion Connected Solutions

Sensirion Connected Solutions, a part of Sensirion Holding, combines sensor technology know-how with advanced data analytics, connectivity and cloud technology to offer easy-to-use and scalable products for emissions monitoring and predictive maintenance.

Our heritage, your advantage: innovative, scalable, global.



Sensor expert: more than 25 years experience, innovation pioneer, globally leading sensor manufacturer



Manufacturing prowess: scalable solutions, industry best lead times and supply capability



Global: Worldwide subsidiaries, state-of-the art production facilities, fast and agile support

