

## **IoT Reality Check**

Do IoT solutions bring benefits to end-users?

Challenges and limitations?

#### **SENSIRION**

connected solutions







machine diagnostics

## The challenge of methane emissions reduction



Methane is a powerful greenhouse gas. Measured over a 20-year period, it is **84** times more potent than CO<sub>2</sub>.

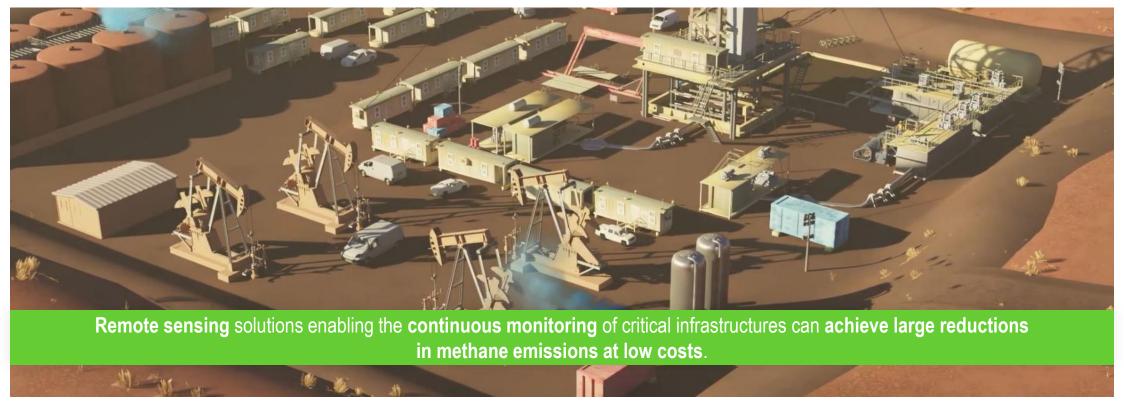


High loss of methane along complete oil & gas value chain is a well-known issue, but actionable.

There are ~1 million oil & gas wells in the US alone.

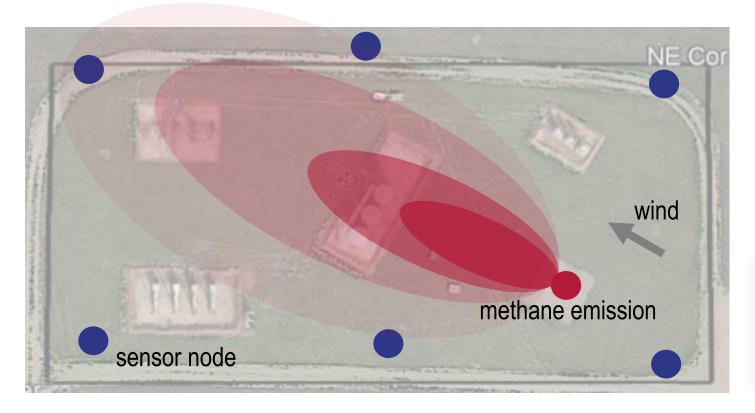


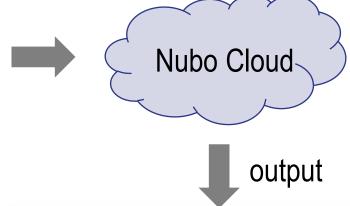
Reliable leak identification and fast repair is crucial. Yet, manual leak identification is performed infrequent and labor intensive.



## **Nubo Sphere – The concept of continuous methane emission monitoring**

Typical oil & gas site





Detection of an emission (yes / no) Localization (coordinates) Quantification (kg/h)

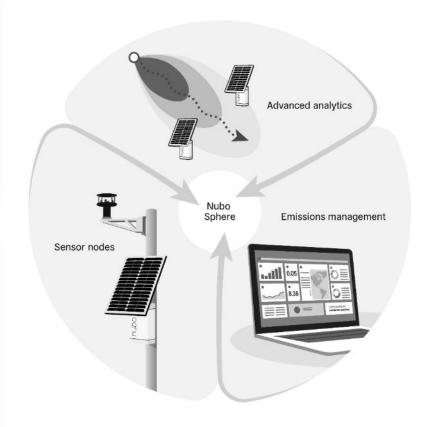
## **Nubo Sphere – A complete end-to-end IoT solution**



High-performing, compact end-to-end solution



Easy-to-use in every respect





Low total cost of ownership



Future-proof design equals sustainable investment

## **Nubo Sphere Sensor Node**



# A reliable and robust sensing system



Fast and easy installation:
3 steps, done in less than 10 minutes



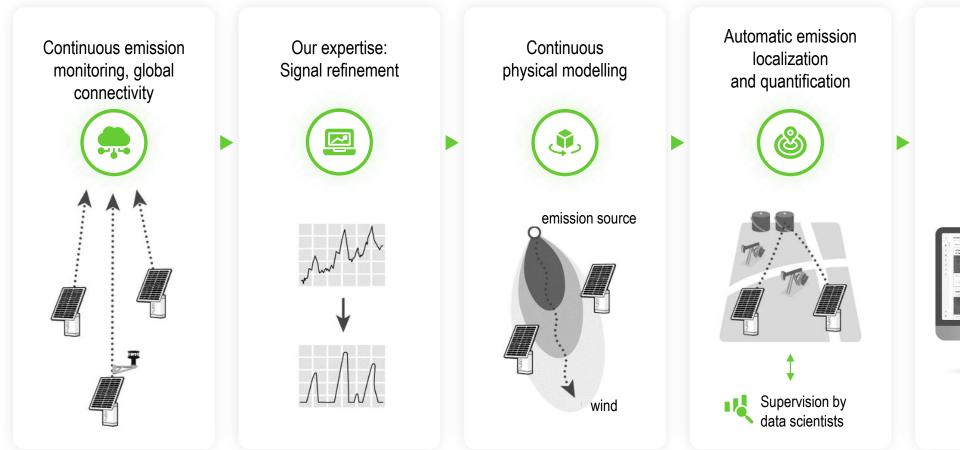
Plug and play with LTE connectivity and GPS positioning



Designed for autonomous operation under harsh environmental conditions

...to deliver 24/7 actionable insights at low costs

## Advanced Analytics – detection, localization and quantification



Nubo Sphere **constantly and autonomously monitors your assets** without any need for human intervention. Sensirion's expertise ensures maximum data fidelity.

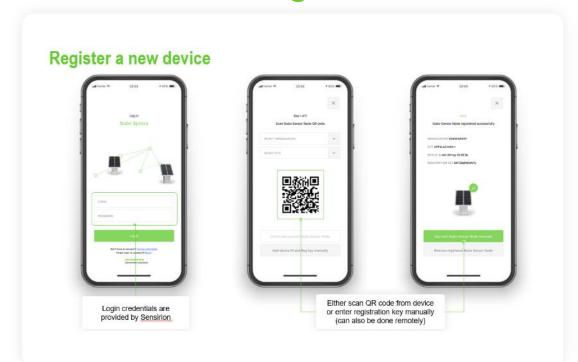
For any detected emission, our physics-based models determine the most likely emission source location and emission rate.

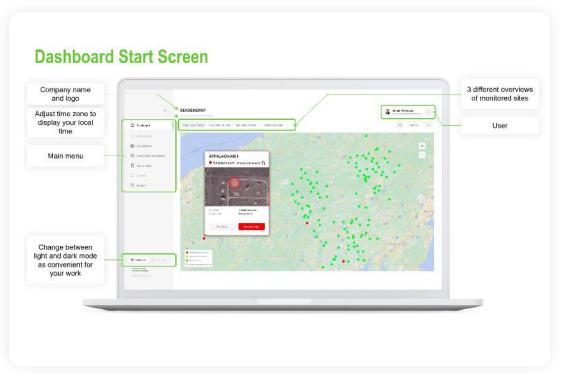
Visualization and alerting <u>쓪</u>

Receive **instant emission alerts** and quickly judge the situation to initiate countermeasures.

SENSIRION connected solutions

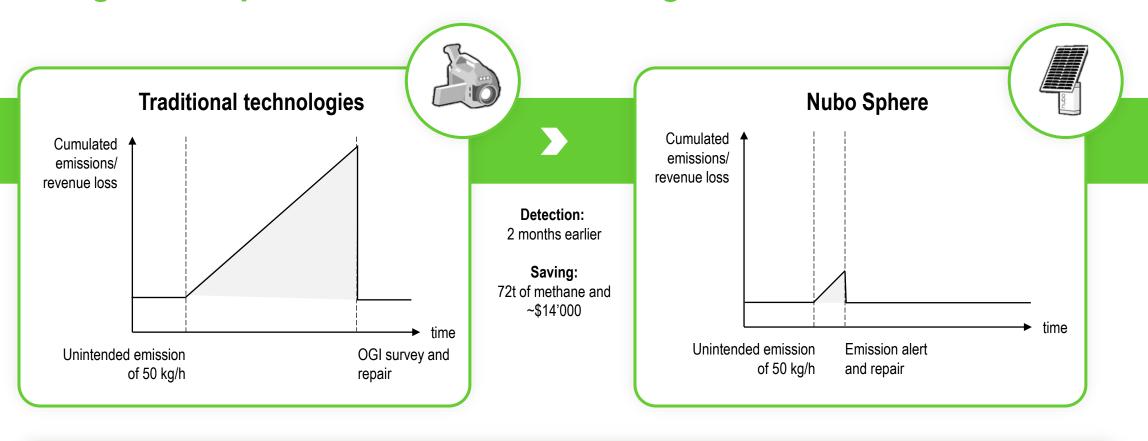
## **Emissions Management**





- Operational in no time: From device registration to actionable insights in less than 15 minutes
- All your sites at a glance: The intuitive dashboard allows you to easily identify sites where action is required the most and track their status during the repair process.
- Actionable emission insights: Identify and visualize the location and size of the emission event on the dashboard to help determine the best mitigating actions.

## **Using Nubo Sphere – Your benefits at a glance**



Reduce costs and total emissions

Achieve OGMP Level 5 Attract and retain investors

Access new market opportunities

Comply with evolving standards

Demonstrate your ESG commitment

## Nubo Sphere Field Testing – METEC (Methane Emissions Technology Evaluation Center)

#### **Scenario Test Data**

Number of emissions included 27

Total methane emissions 249.7 kg

Emission rate range 0.6 - 7.7 kg/h

Average duration of an emission 2.4 hours

Maximum duration of an emission 3.5 hours

#### Results

Detected emissions 27/27

Average time to detection 31 minutes

Average time to confirmed detection 12.6 hours

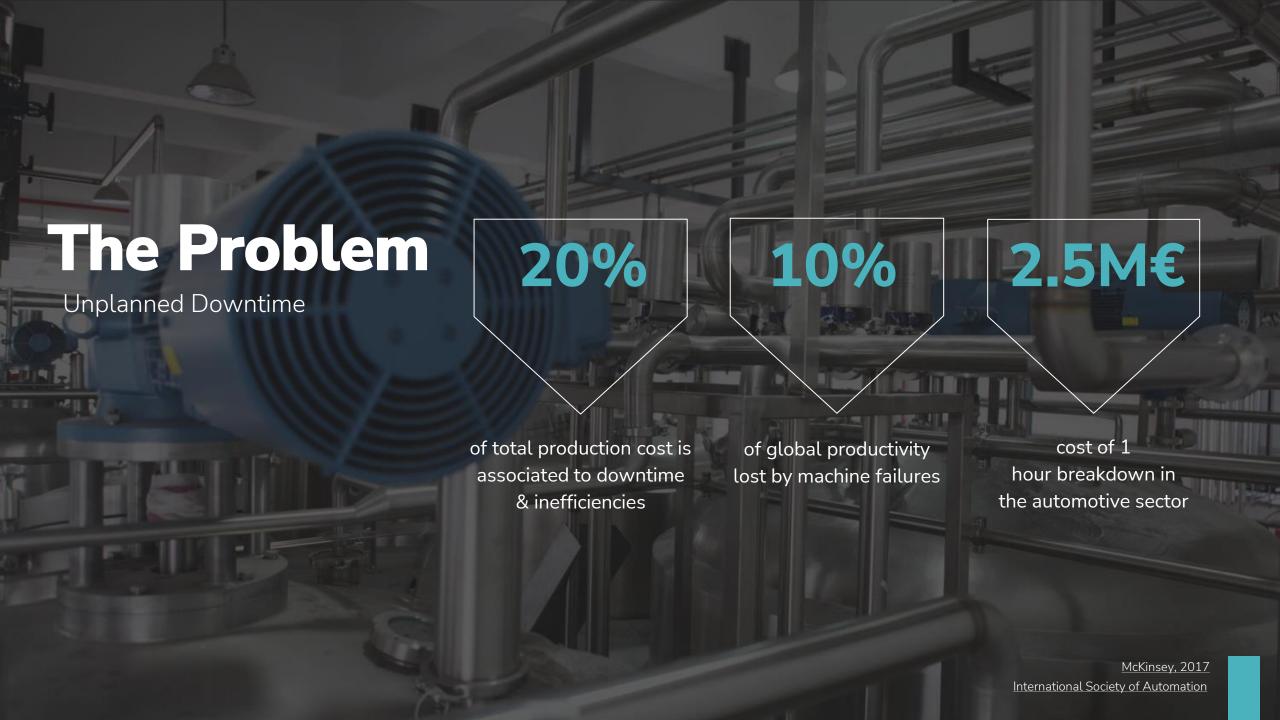
Average emission localization accuracy 4 m

Average emission rate accuracy - 34 %

Total emissions quantification accuracy - 24 %

#### Sources (green) and Nubo Sphere Positions (yellow)





### **Our solution**

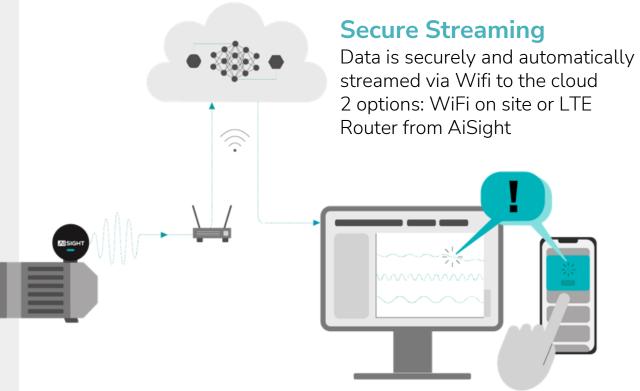
AlSight solves the problem of unplanned downtime in the production industry by providing Al powered sensors and software.



## **Technology**

#### **Edge Processing**

Data is processed on the edge and automatically sent to the cloud.



#### Visualization

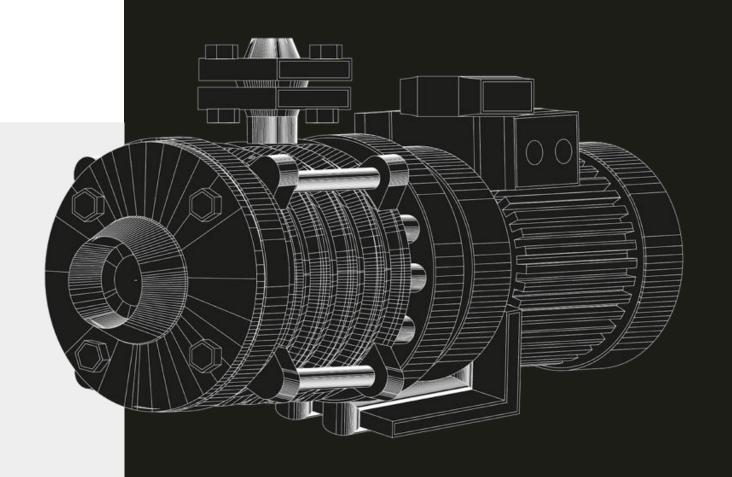
All insights are centrally displayed on our dashboard to enable maintenance teams to resolve issues early and prevent breakdowns.

## **Applications**

### Rotating equipment

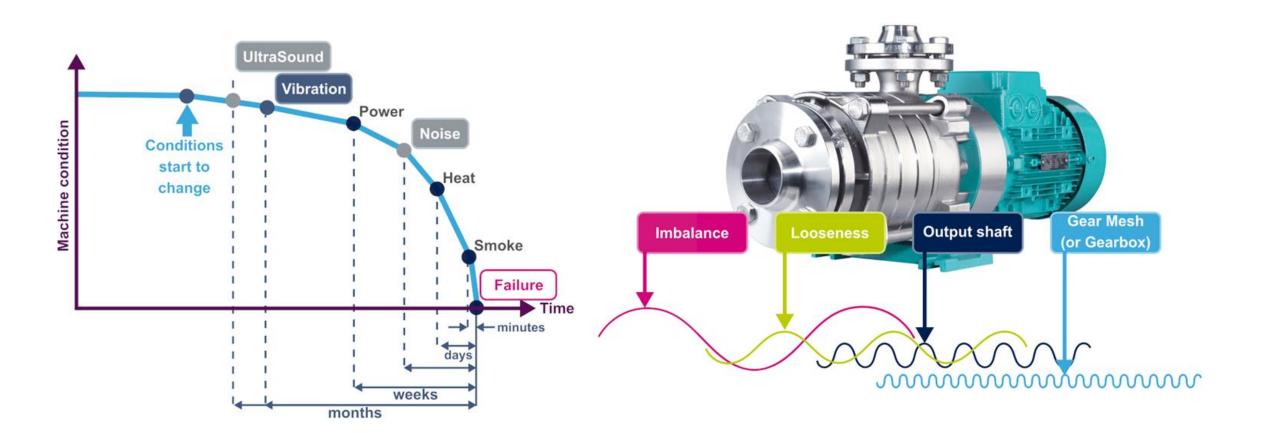
#### Machines

- Motors
- Pumps
- Gearboxes
- Fans
- Compressors



## The innovation

Vibration based sensor kit leverages AI and predicts failures months in advance



### How are we different?



**High Accuracy** 

Vibration analysis + Al



#### Plug & Play

Setup takes only minutes per sensor



Value from day 1

Instant ROI



#### **Cost effective**

Simple monthly fee, no upfront costs



### Case Study

## **FMCG**



#### Total number of installed sensors:

96



#### **Equipment:**

Bottling lines, Case Packer, Case Erector, Bottle Unscrambler, Motors, Pumps, Gearboxes, Fans und Bearings.



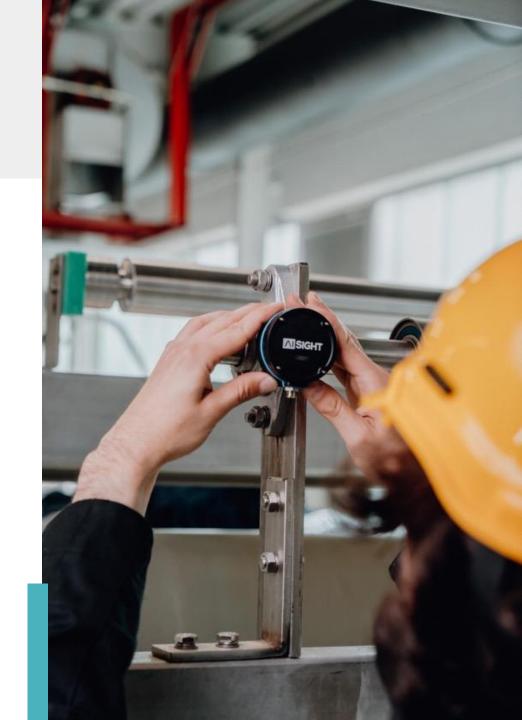
#### Time to install:

9 minutes average per Sensor and 2 days for the whole factory



#### **Failure Identification:**

3 days after installation  $\rightarrow$  Bearing and gearbox failure on 2 machines





## **Example: Bottle Unscrambler**



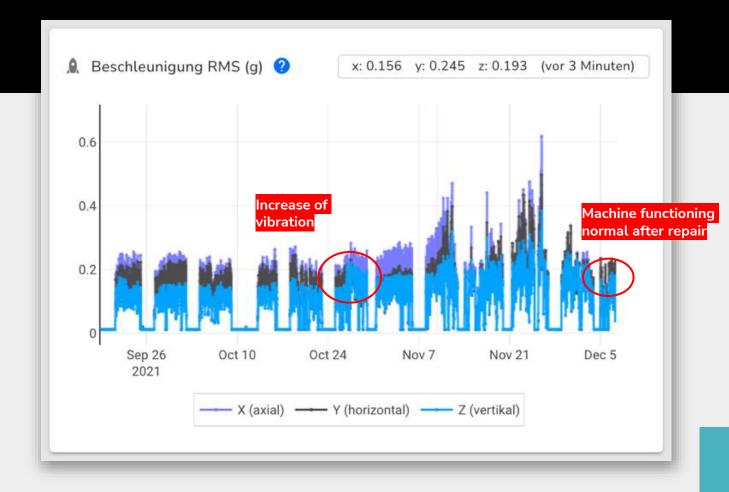
Diagnose: Broken Gearbox



Gearbox was replaced during planned maintenance



Total savings: 5.000€ (incl. Production loss)







#### **Benefits from monitoring with AiSight:**

- Improved maintenance intervals
- Increased efficiency
- No production loss

## **15**

#### Number of failures in 12 months

Early replacement of the bearings prevents damage and loss of production.

## €40,000

#### **Savings from production loss**

By avoiding unplanned downtime, machine availability has increased.

## 6

#### Months until positive ROI

Savings have exceeded costs within 6 months.

## **IoT Reality Check**

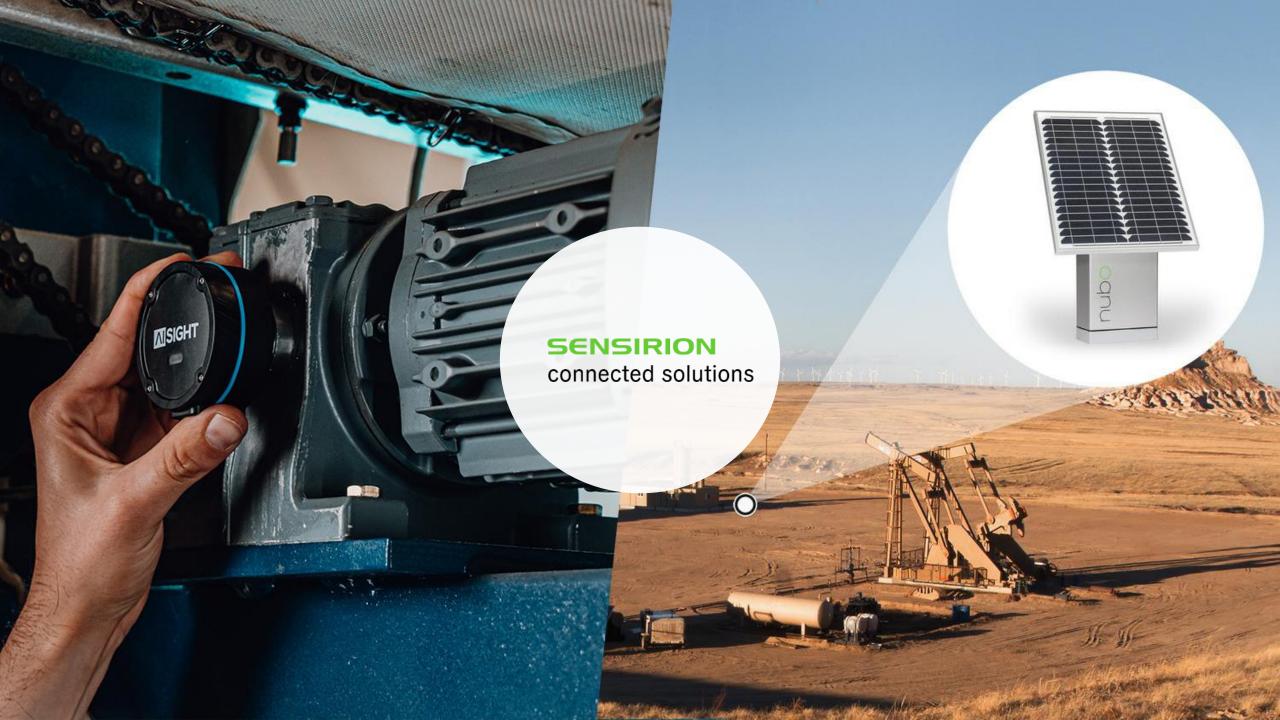
Do IoT solutions bring benefits to end-users?

- easier-to-use fast setup, remote operation,...
- improved performance: continuous monitoring, data from large # of assets,...
- upgradable & integrable continuous improvements of analytics, APIs,...

Challenges and limitations?

- availability of reliable connectivity
- integration into customer processes
- change management of customer processes





### **Sensirion Connected Solutions**

Sensirion Connected Solutions, a part of Sensirion Holding, combines sensor technology know-how with advanced data analytics, connectivity and cloud technology to offer easy-to-use and scalable products for emissions monitoring and predictive maintenance.

Our heritage, your advantage: innovative, scalable, global.



**Sensor expert:** more than 25 years experience, innovation pioneer, globally leading sensor manufacturer



**Manufacturing prowess:** scalable solutions, industry best lead times and supply capability



**Global:** Worldwide subsidiaries, state-of-the art production facilities, fast and agile support

