



Hitachi Zosen
INOVA



Transforming Tradition: Navigating the Digitalization Journey & Unveiling Innovative Products in Waste-to-Energy business

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Hitachi Zosen Inova – Who are we

Waste is our Energy



 Hitachi Zosen Locations

- | Zurich-based Hitachi Zosen Inova is a global vertically integrated cleantech company developing circular economy solutions for waste management
- | Conversion of solid & organic waste streams to valuable end commodities, incl. electricity, heat, renewable hydrogen & methane, metals, salts
- | Project development, SPV, EPC, O&M, life cycle service solutions for new plants & existing assets
- | More than 85 years experience, 1'700+ employees
- | More than 800 reference projects worldwide
- | A Hitachi Zosen Corporation subsidiary



Digitalisation – What is it for us?



**Take existing business operations, data
and practices**



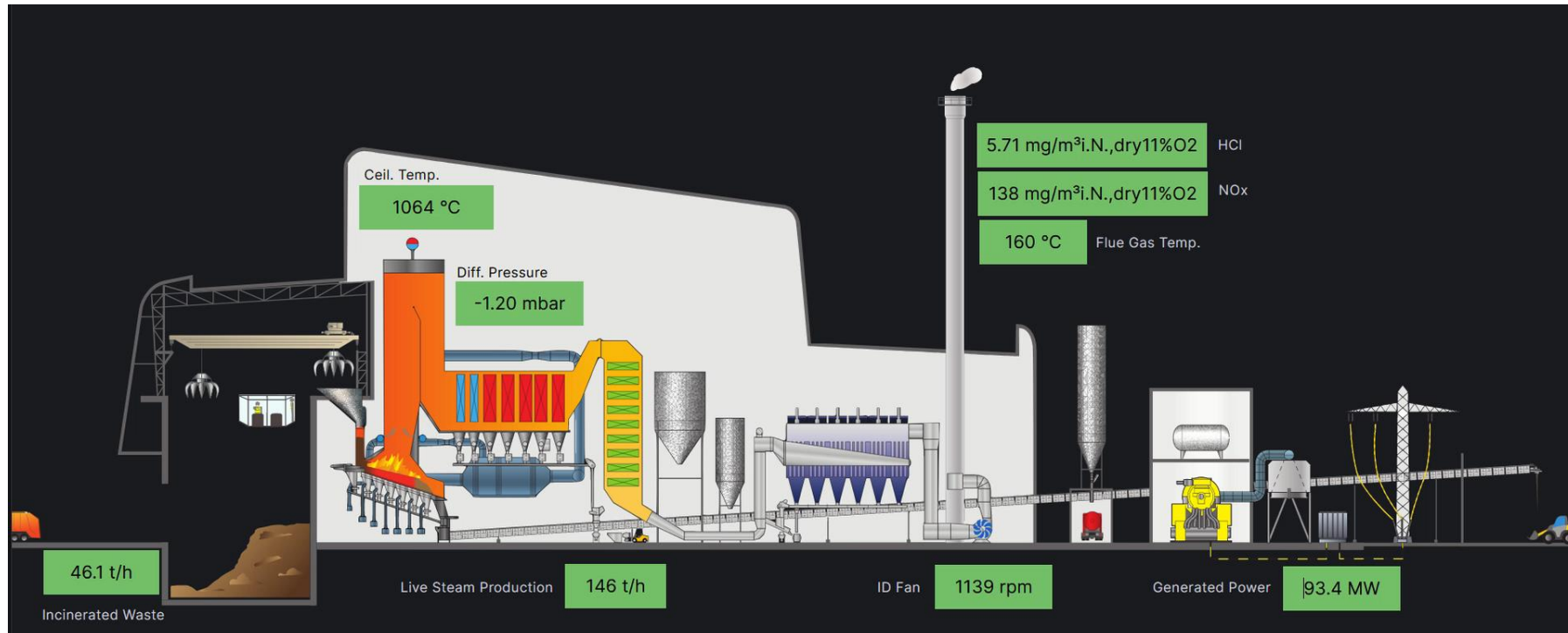
Leverage digital technologies & data



**Create new Business Models, revenues
and value producing opportunities**

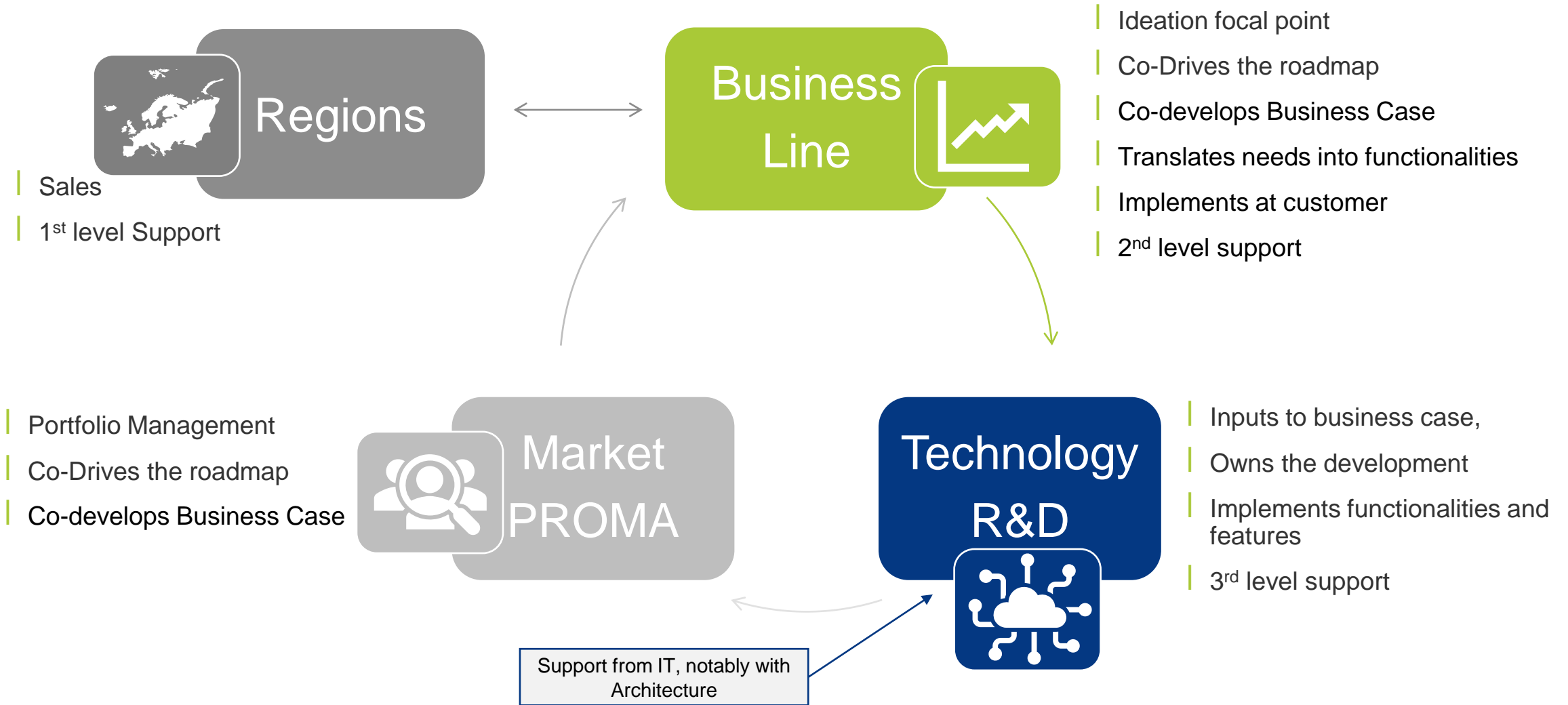
Digitalization in one concrete example

Process expertise & Plant operational data



- Opportunity for remote technical support
- Data available for studies / optimization
- Opportunities for further digital solutions to optimize operations and increase equipment lifetime in an automatic way
- Yearly revenue for Pamela Suite licenses

Digital Organisation & Set up



Deep dive into one solution in development – Digester Performance Monitoring

Helping operators maximize plant profit by preventing process disruptions

Take existing business operations, data and practices

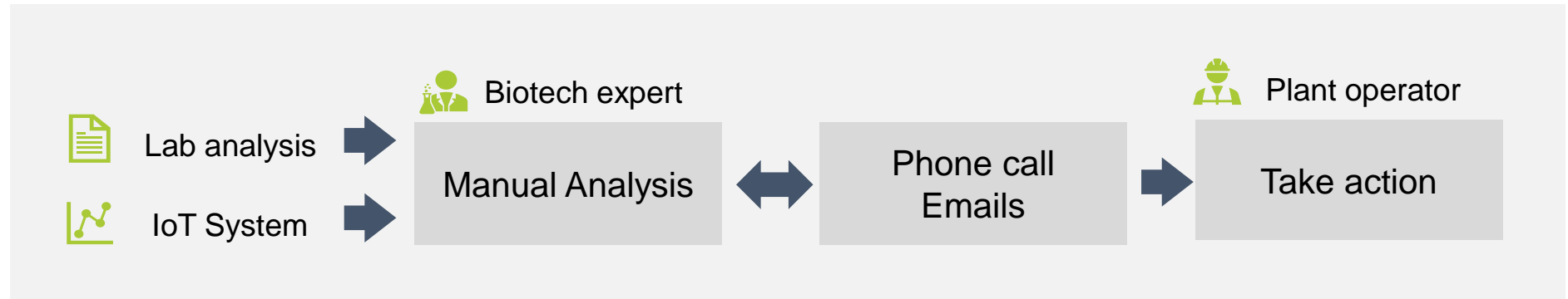


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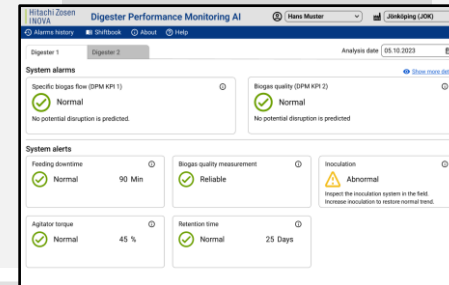
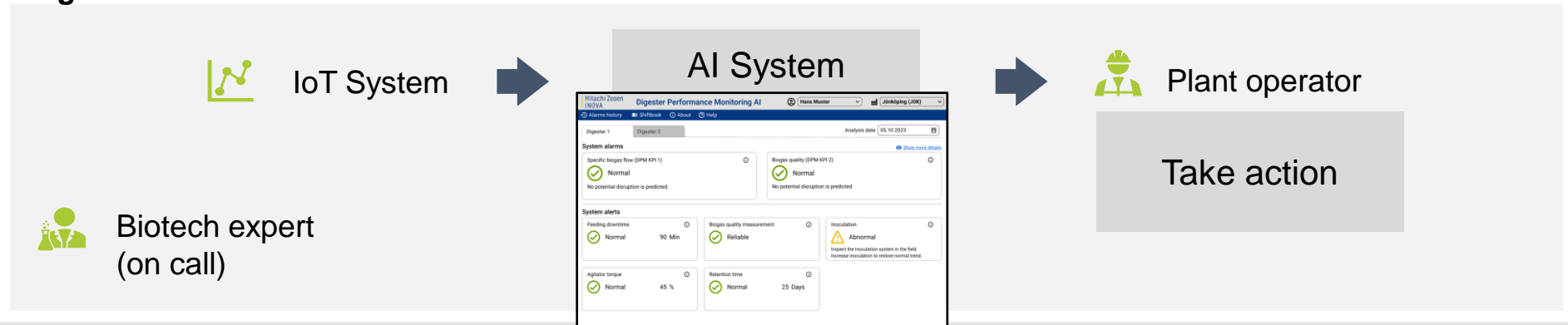


Create new Business Models, revenues and value producing opportunities

Technical consultancy



Digital Service





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Thank you for your attention