

### THE NEW REALITY FOR TELCO'S

Big Data

Core Business Migration

Mobile Apps eSIM

B2C

Incubators

B2B

Content

Ecosystem

Innovation

loT

Digital Needs VR

MVNO

Customer Experience

Diversification

OTT: FB, AWS, Azure, Google Sca

Alternative Connectivity

Access Network

Orchestration

5G

Standardisation

Virtualisation

**Net Neutrality** 

**GDPR** 

Regulations

Wholesale

End of Roaming

Data Sovereignty









## DIGITAL FACTORY: RESPONDING TO BUSINESS DEMAND & AGILITY

Legacy IT infrastructure
Hampers innovation speed

Application layer

BI Analytics Mobile Digital

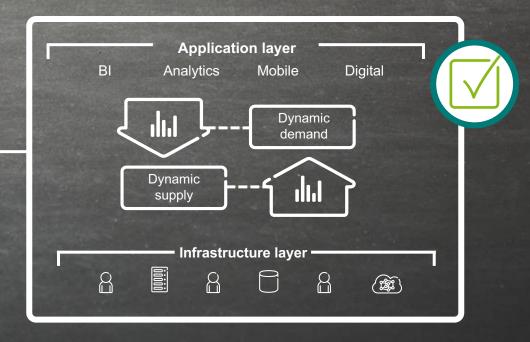
Dynamic demand

Static supply

Infrastructure layer

Next-generation infrastructure

Speeds innovation



#### ERICSSON TRANSFORMATION

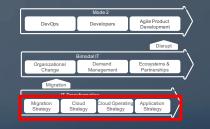
- Global Innovation Centers (GIC)
  - Multi-Sided Digital Platform
  - Ericsson R&D, Sales
  - **I&S Customers**
  - Marketplace IoT, PaaS, laaS

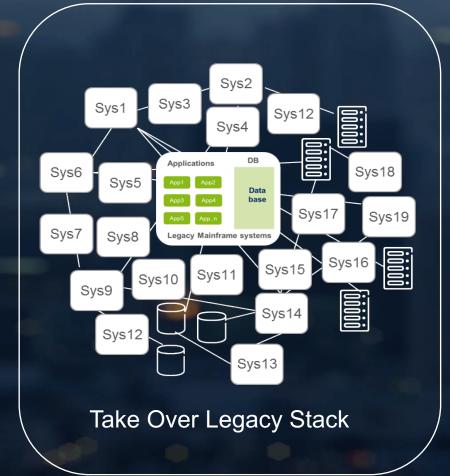






### APPLICATION STRATEGY

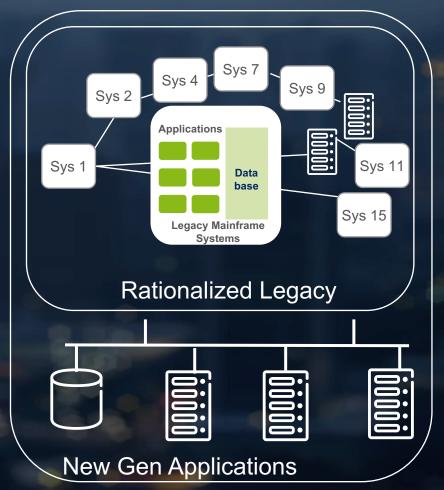




Application Development & Maintenance

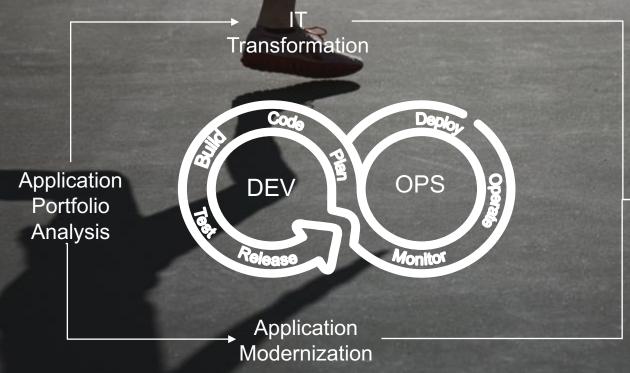


Application Portfolio
Analysis &
Rationalization



# HYBRID DIGITAL FACTORY: BIMODAL IT AND NEW BREED OF APPS





Legacy

**Applications** 

